

## Action Plan for AFTER CLOSING KEEP IN CONTACT PLAN

Activity	Description	Day	From	Reminder	Drop off	Assigned to
Call	CONGRATULATION CALL	0	From plan start...	0		Applied Person
To-do	MAIL CARD	1	From plan start...	0		Applied Person
Call	PRIMARY TAX REMINDER	30	From plan start...	0		Applied Person
Call	CHECK IN	60	From plan start...	0		Applied Person
Call	CHECK IN	90	From plan start...	0		Applied Person
To-do	Pop-by	135	From plan start...	0		Applied Person
To-do	Mail Card - Pop-by Follow-up	136	From plan start...	0		Applied Person
Call	CHECK IN	180	From plan start...	0		Applied Person
Call	CHECK IN	270	From plan start...	0		Applied Person
To-do	MAIL ANIVERSARY	360	From plan start...	0		Applied Person
To-do	CHANGE PLAN TO LONG RANGE	360	From plan start...	0		Applied Person